

### FEATURED PRODUCT: Hornet 2.5" Family

Hornet 2.5 - the lighting solution that sets a new standard in comfort and performance. With its unique design, the Hornet 2.5 features a deep bevel and low-intensity flashing that provides an unparalleled level of comfort without compromising on performance.

Hornet 2.5 is not only comfortable, but it's also incredibly energy-efficient. With efficacy above 100 lm/W, the Hornet 2.5 meets modern energy-saving goals and delivers the highest efficacy possible, thanks to its new generation LED technology and optical package.

Despite its compact size, the Hornet 2.5 comes with a standard integral driver, making it fully serviceable from below. It offers adjustable and wall wash options, as well as trimless and millwork options, making it a versatile solution that can fit any space or design.

#### Features & Benefits

- Maximum Comfort Standard Deep regress trim and converging beam optics for exceptional visual comfort, without compromising output.
- Go Beyond Conventional Unique adjustment capability using innovative simple Tilt & Shift motion.
- Design Light with Precision Super narrow spot beam, 40° tilt, perfect for highlighting art, displays, and focal points.
- Maximize Impact, Minimize Spill Clean trim aesthetic, delivering comfortable even wall washing with no back glare.





**Ameriux - Commercial Downlights** 



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JAN 2026

#### **Market Observer**

- 1. **Baird Research: Distributors Expect Growth in 2026** In the exclusive tED magazine/Baird research for the 2025's third-quarter, NAED distributors point to indications of "healthy mid-single digit" growth for next year. 18 distributor companies representing more than \$7 billion in annual sales responded to the third quarter survey, which showed revenue growth in the third quarter and a rise in pricing trends. Respondents say they expect to see a 5.4% growth rate in electrical next year, along with a 4.5% growth rate in Datacomm. Those forecasts are generally in line with the broader distribution industry, which anticipates a 4.7% growth rate next year. Baird Research: Distributors Expect Growth In 2026
- 2. **Register for the 20th Anniversary Edition of LEDucation** Now celebrating its 20th year, LEDucation is expected to have more than 400 exhibitors and 40 educational sessions. Registration is now open for LEDucation 2026 in New York, NY, on April 14-15, 2026. This year's event will feature the debut of "Designer Hours" on Tuesday, April 14, which will give lighting designers exclusive access to the exhibition halls from 9 am through 11:30 am so they can beat the crowds and visit manufacturer booths for efficient, in-depth engagement. Eligible attendees for Designer Hours include lighting designers, architects, interior designers, landscape architects and engineers. Virtual sessions will be held April 9-10. Olick here to register for this year's event.
- 3. **How Al Is Ushering in a New Nuclear Age** Atomic energy is back, thanks to the ravenous demands of Al, favoritism from Trump, and the zeal of young entrepreneurs raising billions to build mini-reactors. The upside is unlimited. So far in 2025, venture capitalists, stock market investors, billionaires, the DOE and others have poured more than \$4 billion into these and other new U.S. nuclear ventures, versus closer to \$500 million in 2020, per PitchBook. Tens of billions more will be needed if nuclear power is to make a comeback. Sure, lots of folks still oppose nuclear reactors, particularly in their own backyard. But support is now both broad-based and top-down. The Nuclear Power Entrepreneurs Getting Rich From Al
- 4. **Google and Siemens Invest in Electrical Training to Support Future Infrastructure Needs by Tom Zind** Google and Siemens are investing heavily in electrical training programs to combat a looming shortage of skilled electrical workers.

### **Key Takeaways:**

- Google plans to fund training for 130,000 total electrical workers and apprentices, leveraging Al and virtual reality to modernize education.
- Siemens aims to add 200,000 electricians and manufacturing experts by 2030 through expanded partnerships and digital training tools.
- Both companies emphasize the critical role of industry collaboration and innovative training methods to address future workforce shortages.
- These efforts highlight a proactive approach to workforce development in response to industry growth and technological advancements.

Google and Siemens Invest in Electrical Training to Support Future Infrastructure Needs | EC&M

#### 5. U.S. Regular Gasoline Prices (dollars per gallon)

Gasoline and Diesel Fuel Update - U.S. Energy Information Administration (EIA)

	12/08/25	12/15/25	12/22/25	week ago	year ago
U.S.	2.940	2.895	2.841	-0.054	-0.183
East Coast (PADD1)	2.892	2.842	2.820	-0.022	-0.125
New England (PADD1A)	2.944	2.925	2.887	-0.038	-0.091
Central Atlantic (PADD1B)	3.035	3.012	2.964	-0.048	-0.107
Lower Atlantic (PADD1C)	2.789	2.716	2.714	-0.002	-0.145
Midwest (PADD2)	2.720	2.690	2.605	-0.085	-0.330
Gulf Coast (PADD3)	2.493	2.492	2.443	-0.049	-0.204
Rocky Mountain (PADD4)	2.644	2.547	2.492	-0.055	-0.395
West Coast (PADD5)	3.956	3.851	3.768	-0.083	-0.007
West Coast less California	3.608	3.501	3.422	-0.079	-0.005



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- 6. **DOE Taps TVA, Holtec for \$800M in Early SMR Deployment Funding** The U.S. Department of Energy (DOE) announced the selection of the Tennessee Valley Authority (TVA) and Holtec Government Services to support early deployments of advanced light-water small modular reactors (SMRs) in the United States. The project teams will receive up to \$800 million in federal cost-shared funding to advance initial projects in Tennessee and Michigan, while also facilitating additional follow-on projects and associated supply chains. . "President Trump has made clear that America is going to build more energy, not less, and nuclear is central to that mission." DOE taps TVA, Holtec for \$800M in early SMR deployment funding
- 7. **2-Minute LED Fix** A growing number of states are enacting legislation to phase out fluorescent tube lighting, signaling a decisive shift away from older, mercury-containing technologies toward modern, energy-efficient alternatives. This regulatory transition creates an immediate, nationwide demand for fast, compliant, and cost-saving replacement solutions. Edge LED (LED Lighting Source Edge LED) announced the broad availability of its Light Labor Retrofit LED Flat Panel product. This innovative system allows facility teams to complete a full fixture upgrade in just over two minutes per fixture, eliminating the pain points of traditional, disruptive upgrades. The solution is specifically designed to retrofit common recessed lighting systems, accommodating 1'x4', 2'x4', and 2'x2' fixture sizes. To ensure facilities nationwide can secure compliant replacements immediately, Edge LED has partnered with REXEL, a global leader in the distribution of electrical supplies, to make Light Labor available through its extensive distribution network. [News] As Legislation Dims Fluorescent Bulbs, Edge LED's Light Labor Retrofit Panel Offers a 2-Minute LED Fix LEDinside
- 8. **SpaceX Plans 2026 IPO** SpaceX CEO Elon Musk called reports of a planned IPO by SpaceX "accurate" on X, setting the stage for what could be a massing financial infusion for the company. Analysts are speculating the IPO could draw at least \$800 billion to the company. Musk says a key strategy for SpaceX will include data centers in space, and the IPO will help fund the potential project. The per share price is expected to begin at \$421. If the IPO happens next year, it could make SpaceX the most valuable company in the world. <a href="Business News Today">Business News Today</a> tEDmag
- 9. Al Startup Anthropic Announces \$50 Billion Data Center Investment Anthropic, which was launched in 2021 by former staff of OpenAl and is known for its "Claude" platform, said it plans initial sites in Texas and New York. Artificial intelligence startup Anthropic announced Wednesday a \$50 billion drive to build new data centers in a partnership with British venture Fluidstack. Tech companies have been on a building spree for additional data centers, which provide the computing storage and processing power required by artificial intelligence. Al Startup Anthropic Announces \$50 Billion ata Center Investment | IndustryWeek
- 10. **Microsoft, Google among 24 firms joining US AI 'Genesis Mission' by Courtney Subramanian** Two dozen top artificial intelligence companies have signed on to join the federal government's "Genesis Mission," an effort by the Trump administration to boost the use of the emerging technology for scientific discovery and energy projects. OpenAI, Microsoft Corp., Nvidia Corp., Amazon Web Services and Alphabet Inc.'s Google were among the firms that have either already signed memorandums of understanding with the government, have existing projects with the Energy Department or national laboratories, or have expressed interest in joining the effort, according to a White House statement. The mission will harness the computing resources of the Energy Department's national labs to tap federal datasets and enable more experiments utilizing AI, Michael Kratsios said at the time. He predicted the effort would help shorten the timeline for scientific discoveries. Microsoft, Google among 24 firms joining US AI 'Genesis Mission'



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- 11. **NEMA Commends House on Passage of Urgent Electrical Supply Chain Legislation** "NEMA commends the House for passing the Electric Supply Chain Act (H.R. 3638) championed by Rep. Bob Latta (R-OH). This legislation represents a critical step toward securing America's energy infrastructure and strengthening our nation's global competitiveness. "As artificial intelligence, advanced manufacturing, and data centers drive once-in-a-generation electricity demand growth, this bill ensures electrical manufacturers have the supply chain visibility needed to support American energy reliability and affordability. Enabling grid component manufacturers and supply chain vendors to provide greater transparency into current and future production capacity, investment needs, and potential constraints gives the energy sector the ability to plan, grow, and strengthen supply chain resilience. STATEMENT: NEMA Commends House on Passage of Urgent Electrical Supply Chain Legislation NEMA
- 12. **Study: Self-Powered Data Centers Can Speed Grid Connection** Data centers with on-site power sources, such as natural gas turbines, solar panels and batteries, can connect to the grid up to five years faster than those relying solely on utilities, according to a study from Princeton University's ZERO Lab, Camus Energy, and encoord. The study notes that self-powered data centers can reduce demand stress during emergencies, with Google funding the research to explore the benefits of more flexible data centers. Full Story: <a href="Utility Dive">Utility Dive</a>
- 13. **DOE Advances Investments in AI for Science** The U.S. Department of Energy (DOE) has announced over \$320 million in investments to rapidly advance the Genesis Mission's artificial intelligence (AI) capabilities. These awards are in accordance with President Trump's Working Families Tax Out and other DOE appropriations to advance "AI for science" initiatives at the DOE. The awards will begin building the integrated American Science and Security Platform, a discovery engine designed to double the productivity and impact of American science and engineering investments within a decade. To view the full list of projects and awards, please click here. DOE Advances Investments in AI for Science electrifiED
- 14. **Significant Changes to Emergency Lighting Standards Strengthen Building Safety** The comprehensive review and revision of three key British Standards aim to enhance safety and compliance, as well as provide clearer, more consistent guidance for the design, installation, and maintenance of emergency lighting systems in public and commercial buildings. Emergency lighting is a vital life-saving measure, guiding occupants to safety during evacuations, power outages, or other emergencies. The revised standards address critical areas including system verification, illuminance requirements, circuit integrity under fire conditions, and documentation protocols, ensuring a higher level of safety and compliance across the built environment. Significant changes to emergency lighting standards strengthen building safety A1 Lighting Magazine
- 15. **Trump Expands Critical Minerals List to Copper, Met Coal, Uranium** The Trump administration on Thursday added 10 minerals to a list it deems essential for the U.S. economy and national security, including copper, vital to electric vehicles, power grids, and data centers, and metallurgical coal, used to make coke fuel for steel production. The Interior Department's critical minerals list guides federal investments and permitting decisions and helps shape the government's broader minerals strategy. The administration is expanding the list amid efforts to boost domestic mining and cut reliance on imports, particularly from economic rival China. Trump expands critical minerals list to copper, met coal, uranium | Reuters
- 16. **Mobile Robots Future-Proofing Supply Chains by Michael Murphy** Tariff implications and geopolitical tensions impact global supply chains, forcing manufacturers to think about how they manage inventory and minimize the effects of inflation. To address these conditions, manufacturers are turning to innovations, including mobile robots, that can offer more predictability for warehouse operations. Robots can work continuously to keep the flow of goods moving. With the ability to move hundreds of cases an hour, they can ensure that daily goals are met even as order-fulfillment demands increase. Automating this inbound process can alleviate several challenges for manufacturers. Mobile Robots Future-Proofing Supply Chains | advancedmanufacturing.org



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### **Industry Resources**

17. **Unlocking Smart Efficiency: Your Guide to Al-Ready Buildings** - Discover how Al can optimize energy, comfort, and operations and how you can lead smarter, more sustainable buildings. Navigate the transition to Al-ready buildings. This whitepaper sponsored by Schneider Electyric offers insights into energy optimization, alarm management, sustainability



reporting, and predictive maintenance. Gain actionable strategies, real-world case studies, and a clear roadmap to harness AI for smarter, more efficient, and future-proof building operations. <u>Unlocking Smart Efficiency: Your Guide to AI-Ready Buildings Buildings</u>

18. Future-Ready Campuses: From Classroom Wellbeing to Climate Resilience - A field guide to classrooms and campuses that perform: sound control, visual comfort, resilience and compliance, rapid retrofit tactics, and products ready for education projects. From acoustics that improve comprehension to fast-track LED lighting retrofits that cut costs without disruption, to-day's education projects demand solutions that elevate student outcomes and campus resilience. This cross-brand eHandbook curates our best recent coverage from Architectural Products, BUILDINGS, and interiors+sources to help architects, interior designers, and facilities professionals plan, spec, and operate smarter learning spaces across K-12 and higher education. Round out your due diligence with real-world case studies and a curated product guide spanning acoustical ceilings and lighting, writable surfaces, modular tables, power and data, security, flooring, and more—everything needed to turn design intent into measurable performance. Future-Ready Campuses: From Classroom Wellbeing to Climate Resilience | Buildings

19. **NEMA's 2025 Guide to the Electroindustry** - NEMA's 2025 Guide to the Electroindustry provides an in-depth analysis of the electroindustry, underscoring its vital role in the economy, grid reliability, and powering the future. The electroindustry is a powerful force. We contribute a full 1% of U.S. GDP and directly provide over 580,000 American jobs. NEMA's world-class market insights offer a look at the electroindustry's economic footprint on a state-by-state level, including detailed analyses of local impact and perspectives on the industry's future. State and district-level data break down the industry impact at more local levels. Industry Impact - NEMA

#### **Articles of Interest**

20. LIGHTING PICKS from Electrical Contractor -

Subscription - Electrical Contractor Magazine

Lighting Affects Hospital Workers' Well-Being by Katie Kuehner-Hebert

LED-to-LED Upgrades: Benefits, rebates and other considerations by Craig DiLouie

Better Lighting Benefits Workers Returning to the Office by Lori Lovely

Adhering to a New Code: Notable changes come to California by Craig DiLouie

DLC Introduces Toolkit to Facilitate Integration of NLCs and HVACs by Susan DeGrane

Study Identifies Six Opportunities for Energy Savings From Commercial Lighting by Lori Lovely



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### **Monthly Feature**

The Boss Has a Message: Use Al or You're Fired by Lindsay Ellis - At companies big and small, employees have feared being replaced by Al. The new threat: Being replaced by someone who knows Al. Rank-and-file employees across corporate America have grown worried over the past few years about being replaced by Al. Something else is happening now: Al is costing workers their jobs if their bosses believe they aren't embracing the technology fast enough. From professional-services firms to technology companies, employers are pushing their staffs to learn generative Al and integrate programs like ChatGPT, Gemini or customized company-specific tools into their work. They're sometimes using sticks rather than carrots. Anyone deemed untrainable or seen as dragging their feet risks being weeded out of hiring processes, marked down in performance reviews or laid off. Companies are putting their workers on notice about their Al skills amid a wave of white-collar job cuts. Some companies are training people in how to use the tools—but leaving it up to them to figure out what to use them for. There are countless possibilities for how to deploy Al. Some businesses have required training classes or set up help desks to coach employees on how to incorporate Al into their work. Others are putting the onus on staff to think creatively about how to make money or save time with the tech. That can prompt exciting innovations—or it may come at the expense of getting work done. Or both. The Boss Has a Message: Use Al or You're Fired - WSJ



